

# 41<sup>ST</sup> ANNIVERSARY SESSION



# NCAGD

## ANNUAL MEETING

**February 3-4, 2017**

The Umstead Hotel and Spa in Cary, NC

For more information or to register, visit  
[ncagd.org/2017-annual-meeting](http://ncagd.org/2017-annual-meeting)



# NCAGD 41st Annual Meeting Schedule

## Friday, February 3, 2017

7:00 am

Registration Opens

7:30 am to 8:30 am

Dr. Gary Oyster: Legislative Forum (Breakfast included): register online, ticket required

8:00 am to 5:00 pm

Exhibit Hall Open

8:30 am to 5:00 pm

Dr. Karl Koerner: "Oral Surgery for the General Dentist: Making it Easier, Faster and More Predictable"

8:30 am to 5:00 pm

Dr. Paul Homoly, CSP: "Making It Easy for Patients to Say Yes"

8:30 am to 5:00 pm

Dr. Timothy Bizga: "Unleashing the Power of the 89%: How Supercharging Your Hygiene Program Can Super-Size Profits"

12:00 pm to 1:00 pm

Box lunch provided

5:00 pm to 6:00 pm

Social Hour & Vendor Thank-You: live music, drinks and food

## Saturday, February 4, 2017

7:30 am

Registration Opens

8:00 am to 5:00 pm

Exhibit Hall Open

8:00 am to 8:45 am

Business Meeting Breakfast: register online, ticket required

9:00 am to 5:00 pm

Dr. Karl Koerner: "Oral Surgery for the General Dentist: Making it Easier, Faster and More Predictable" (8 hours participation)

9:00 am to 5:00 pm

Dr. Mike DiTolla: "The Modern Restorative Practice"

9:00 am to 5:00 pm

Dr. Todd Snyder: "The Art and Aesthetics of Occlusion"

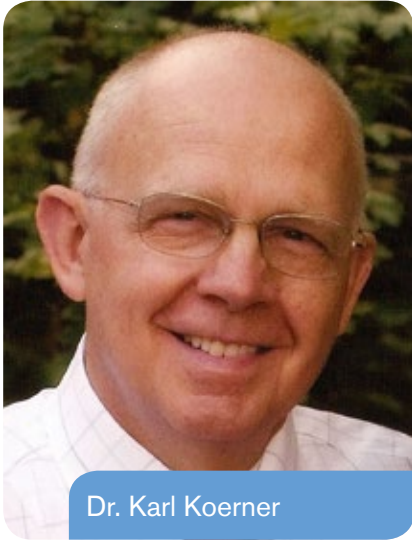
9:00 am to 5:00 pm

Dr. Michael Ragan, featuring Monty Dise and Kenny Jones, Esq: "Patient safety and cyber risks, HIPAA and social media, and the dentist's role in cases of oral cancer"

12:30 pm to 1:00 pm

Box lunch provided

# 2017 Speakers and Course Descriptions



Dr. Karl Koerner

## Oral Surgery for the General Dentist: Making it Easier, Faster and More Predictable

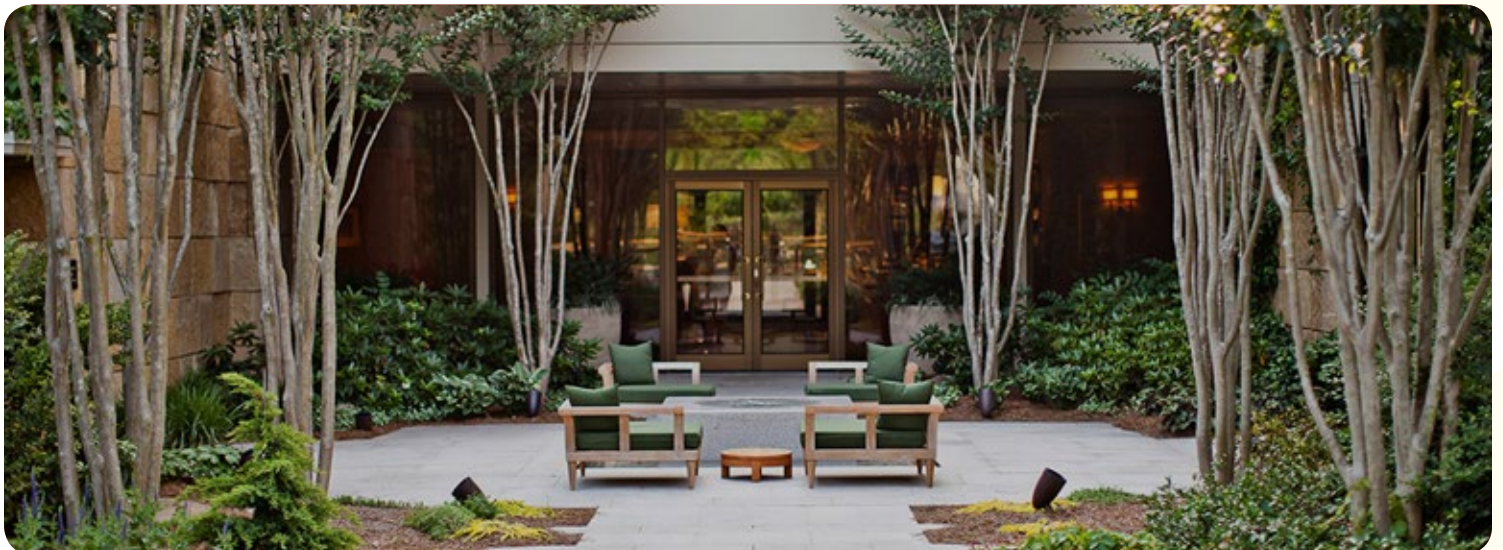
(Friday and Saturday) 8 hours CE lecture credit

Many extractions look easy but can soon become difficult, time consuming, and lead to problems. This course reviews the best techniques and instruments to remove “surgical” extractions easily and quickly while conserving bone. It makes exodontia more enjoyable and predictable so it can be performed with greater confidence and less stress.

Along with surgical extractions, it covers multiple extractions and ridge preparation for immediate dentures, avoiding or managing common surgical complications such as sinus misadventures, excessive bleeding, and tuberosity fractures. Also included is predictable socket bone grafting, and other related topics as time permits.

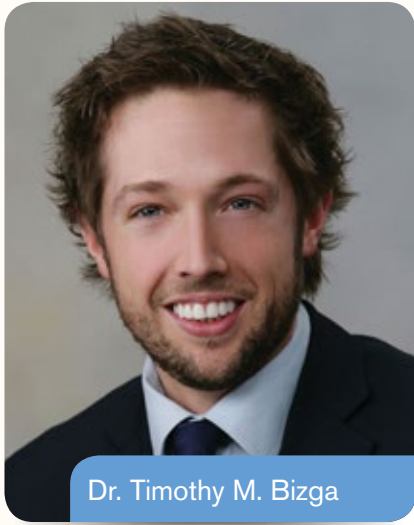
### Objectives:

1. More easily do “surgical” or difficult extractions that frequently occur in general practice.
2. Be more proficient at ridge preparation for immediate dentures.
3. Prevent and/or manage complications that can occur during oral surgery such as bleeding, sinus problems, etc.
4. Perform predictable socket bone grafting.



*Enjoy relaxing settings like this one at the Umstead Hotel and Spa in Cary, North Carolina when you join your fellow colleagues for a weekend of networking, education and exchanging of ideas.*

# 2017 Speakers and Course Descriptions



Dr. Timothy M. Bizga

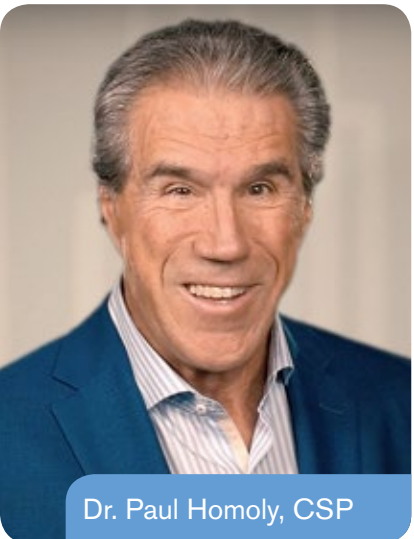
## Unleashing the Power of the 89%: How Supercharging Your Hygiene Program Can Super-Size Profits (Friday Only) 8 hours CE lecture credit

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With a recent revelation that 89% of a patients' overall dental experience is spent at hygiene visits, current beliefs hold that tiny tweaks surrounding this key patient experience can have huge benefits that will maximize your practice profits. This course is designed to provide informational "gold" on dental topics essential to seeing long term success and financial growth. From understanding patient decision making, to the tools and select tips for longer lasting dentistry, this course is designed to give a practical, "soup-to-nuts" approach to the latest research and materials, with special emphasis on the hygiene appointment.

### Objectives:

1. Learn current trends in today's general practice.
2. Talk common sense, "real-world" approach to treatment planning and the benefits of "Co-Diagnosis".
3. Understand patient psychology and the WHY of patient decision making.
4. The importance instruments and ergonomics.
5. Gain understanding how adding one new procedure or one new technique can elevate your game.



Dr. Paul Homoly, CSP

## Making It Easy for Patients to Say Yes (Friday Only) 8 hours CE lecture credit

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This course is designed for dentists and team members who want to enjoy improved case acceptance for complex dentistry: cosmetic, implant and restorative dentistry.

Many dentists have the technical knowledge to provide complex dentistry, but are frustrated with low patient acceptance of their treatment recommendations. With the many recent technical advances in the clinical aspects of care, treatment plans are growing more complex and expensive, making case acceptance even more challenging than in years past. Now, more than ever before the dentist and team need a predictable process for leading their patients towards good dental health care decisions.

## Objectives:

1. Left- and Right-side Patients – the six critical distinctions between simple and complex care patients
2. The Four Chiefs™ - The four essential conversations of case acceptance
3. The Choice Dialogue – Discover the readiness of the patient for care
4. The Discovery Guide™ - How to talk to patients about conditions they don't know they have
5. The Cross-Over Zone™ - Eliminating your and your team member's discomfort when talking about money
6. The Case Conversation – How to lead, not sell, patients into accepting your treatment recommendations
7. The Advocacy Dialogue – Managing patients who are not yet ready for care



Dr. Mike DiTolla, CSP

## The Modern Restorative Practice (Saturday Only) 8 hours CE lecture credit

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Several new all-ceramic restorations have made serious inroads into the number of PFM's being done every year. CAD/CAM technology in the dental laboratory has helped to make these restorations more consistent in terms of fit, contact and occlusion. Full contour zirconia restorations have already made large inroads to the industry, and their use will be discussed. Digital shade taking has improved to the point where in addition to dentists using it, many labs QC their restorations with it as well. Modern anesthesia techniques allow us to now deliver single tooth anesthesia to mandibular molars, and to give more effective lower blocks, the most frequently missed injection in dentistry. Digital impressions allow us to make the process fully digital and make restorations more accurate, while providing us with the fastest way to become a better clinician.

## Objectives:

1. Understand the impact of CAD/CAM technology on restorations
2. Explore the benefits of full contour zirconia restorations
3. Digital shade taking – what is it and how can you use it to help your patients?
4. More effective lower blocks – single-tooth anesthesia
5. Let's get digital – how digital impressions make the process more accurate

# 2017 Speakers and Course Descriptions



Dr. Todd C. Snyder

## The Art of Aesthetics & Occlusion

(Saturday Only) 8 hours CE lecture credit

Aesthetically pleasing restorations take a lot of effort to place them properly and also provide proper function with no postoperative problems. Modern materials are being developed every year that can simplify our restorative care when diagnosed and treatment planned properly. By performing a thorough diagnosis of the occlusion prior to treatment planning it will allow clinicians to avoid future complications and costly failures. The objective of this lecture is to present a predictable and systematic approach to occlusion and aesthetic restorations that will enable clinicians to achieve consistent quality results.

### Objectives:

1. Understand how to diagnose a case and sequence the treatment to have the best aesthetic and occlusal outcome.
2. Know when occlusal problems are present and how to address them so that the condition is not worsened.
3. Understand what types of restorative material to use based on their material properties.
4. Clinical cases will be presented and discussed along with some common problems and solutions.
5. Aesthetic crown and bridge techniques: To eliminate adjustments at cementation.
6. Fast and efficient temporaries every day.
7. Simplified impression techniques.
8. Proper cementation of indirect restorations to eliminate any complications.

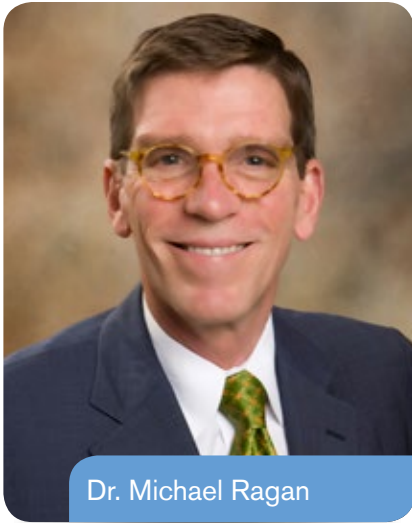
Enjoy a pre-Valentine's weekend  
at The Umstead Spa.

**Advance booking required!**

Call **919-447-4170** for reservations.

[www.theumstead.com/spa](http://www.theumstead.com/spa) | [spa@theumstead.com](mailto:spa@theumstead.com)





Dr. Michael Ragan

## Patient safety and cyber risks, HIPAA and social media, and the dentist's role in cases of oral cancer (Saturday Only) 8 hours CE lecture credit

This multi-speaker course covers a wide range of topics from three noted experts in their fields. North Carolina dentists may not be familiar with these speakers, but rest assured you will come away entertained and educated.

Dr. Ragan will begin the day on a number of important topics ranging from cyber threats and HIPAA to patient safety and the dentist's role in cancer cases, then he will yield the stage to Monty Dise who will discuss insurance and liability, and we will close out the day with Kenny Jones as he expands on the subject of liability and delves into Board of Dentistry Trends in North Carolina.

### Dr. Ragan will cover:

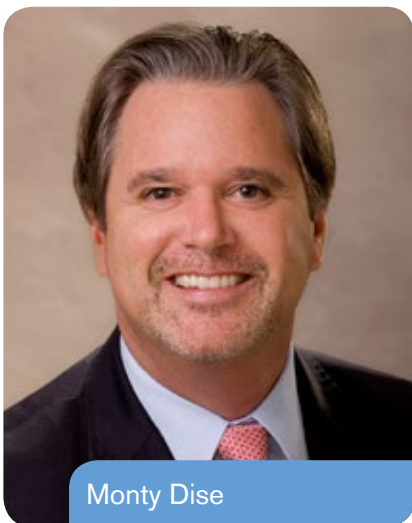
- Cyber threats, privacy, security, managing social media and HIPAA
- Improving patient safety: an analysis of dental risks and liability
- Oral and pharyngeal cancer and the dentist's role- clinical issues, lawsuits and lessons learned

### Monty Dise will discuss:

- Professional liability
- Other important insurance contracts

### Kenny Jones will explore:

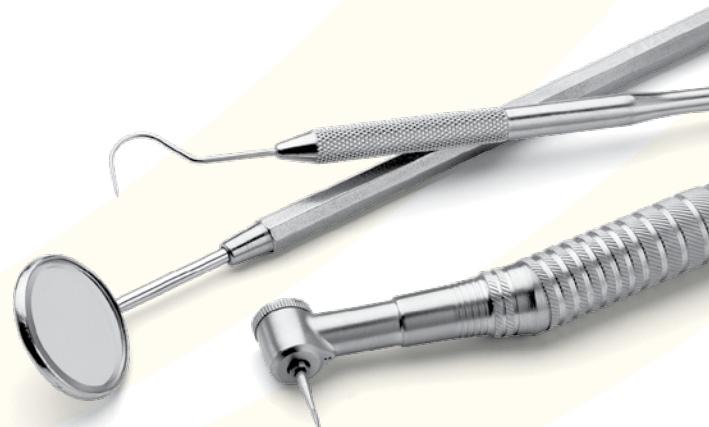
- Professional liability
- Board of Dentistry trends in North Carolina



Monty Dise



Kenny Jones, Esq





**North Carolina Academy of General Dentistry**  
537 N. Gurney Street, Burlington, N.C. 27215

## Registration and fee schedule

We are pleased to offer comprehensive pricing and exclusive online registration this year. For more details and to register online, visit us at [ncagd.org/2017-annual-meeting](http://ncagd.org/2017-annual-meeting).

### Early Bird Registration (Before Dec. 31)

NCAGD member dentist.....	\$450
Non-member dentist.....	\$600

### Standard Registration (After Dec. 31)

NCAGD member dentist.....	\$500 online (\$550 onsite)
Non-member dentist.....	\$700 online (\$750 onsite)
Staff.....	\$199
Spouse .....	\$199
Newly Licensed Dentists (licensed in 2016).....	\$199
Dental Students .....	\$50

**Note:** Dr. Koerner's participation course is an additional \$195

*No refunds after January 27, 2017. Cancellations before January 27 refunded with a \$50 admin. fee.*

### Register before December 16 to take advantage of our Early Bird Rate!

Pricing includes all courses, meals and exhibits unless otherwise noted.

Online registration will be available through January 27, 2017.

Only on-site registration available after January 27.

### Accommodations

**Book now** to reserve your room at the Umstead Hotel and Spa for only \$209! Mention NC Academy of General Dentistry. ***This special pricing offer ends January 2 or when the block fills up!*** Call for reservations toll free **(866) 877-4141**.

For questions or additional information, please contact **Elizabeth Trevathan**:

 [etncagd@gmail.com](mailto:etncagd@gmail.com)

 **(336) 675-1505**